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CONFIDENTIAL

THE SECRETARY OF COMMERCE Washington, D.C. 20230

FEB 2 4 1984

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MEMORANDUM FOR ASSISTANT TO THE PRESIDENT FOR NATIONAL SECURITY AFFAIRS

SUBJECT:

The President's Trip to China

The President's visit coincides with the inauguration of a new session and new protocol of the National Center for Industrial Science and Technology Management Development, known as the Dalian Institute. The Institute, started five years ago by the Commerce Department and the Chinese, is modeled after Harvard's MBA program, and has trained nearly seven hundred Chinese plant managers in U.S. management techniques. Dalian graduates are regarded as a special elite in China's economic program.

The Chinese are extremely pleased by the Institute, and Premier Zhao referred to it several times as an outstanding example of U.S-China cooperation.

We recommend that the President sign the new five-year extension to the Protocol, and at the same time, make a speech to the new Dalian entering class. Many of the Dalian alumni and the highest Chinese officials would be present.

Economic and trade cooperation is the major theme of the President's visit, and his speech and the signing of the new Protocol would support that theme.

If you agree that this idea merits further consideration, my staff will work with the White House and our Embassy to develop a more detailed proposal to present to the Chinese.

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Secretary of Commerce

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